

# K.I.S.S.

## Keep it Short and Simple...and Other Trial Tips

**7 CLE Hours including**

1 Ethics Hour | 1 Professionalism Hour | 6 Trial Practice Hours

**General Practice  
and Trial Law Section**

CO-SPONSOR

**AGENDA**

**PRESIDING:**

*Jeffrey B. Bogart*, Program Chair, Bogart, Hurst & Ference, Atlanta

7:30	<b>REGISTRATION AND CONTINENTAL BREAKFAST</b> (All attendees must check in upon arrival. A removable jacket or sweater is recommended.)	11:50	<b>WHY DO LAWYERS GET SUED FOR MALPRACTICE? A GUIDE TO AVOIDING MALPRACTICE AND ETHICS COMPLAINTS</b> <i>David N. Lefkowitz</i> , The Lefkowitz Firm LLC, Atlanta and Athens; Adjunct Professor, University of Georgia School of Law, Athens
8:15	<b>WELCOME, PROGRAM OVERVIEW AND TRIAL TOPICS:</b> <ul style="list-style-type: none"> <li>• Initial Client Conference</li> <li>• Themes</li> <li>• Contouring Discovery</li> <li>• The Courtroom</li> <li>• Jury Selection</li> <li>• Opening Statements</li> </ul> <i>Jeffrey B. Bogart</i>	12:50	<b>IMPORTANT EVIDENCE ISSUES FOR TRIAL</b> <i>Hon. Neal W. Dickert</i> , Hull Barrett PC, Augusta
9:45	<b>BREAK</b>	1:50	<b>BREAK</b>
10:00	<b>TRIAL TOPICS:</b> (Continued) <ul style="list-style-type: none"> <li>• Direct Examination</li> <li>• Cross Examination</li> <li>• Experts</li> </ul> <i>Jeffrey B. Bogart</i>	2:10	<b>TRIAL TOPICS:</b> (Continued) <ul style="list-style-type: none"> <li>• Demonstrative Exhibits and Evidence</li> <li>• The Power of Closing Argument</li> <li>• Verdicts</li> </ul> <i>Jeffrey B. Bogart</i>
11:25	<b>LUNCH</b> (Included in registration fee.)	3:00	<b>A VIEW FROM THE BENCH – EFFECTIVE ADVOCACY TIPS IN JURY AND NON-JURY MATTERS</b> <i>Hon. Robert D. Leonard, II</i> , Cobb County Superior Court, Marietta
		4:15	<b>ADJOURN</b>

**ABOUT THE SEMINAR**

K.I.S.S. is one of ICLE’s most successful trial practice programs. This fast-paced, no-nonsense, comprehensive seminar is a realistic and practical overview of trial practice—from jury selection and opening statement to closing argument.

**Limited to 190 attendees.**

Early registration closes 48 hours before the seminar.

**Feedback from 2016 Seminar**

- *The CLE was very informative.*
- *Great Job by everyone!*
- *Really good! 5’s for everyone.*
- *Jeffrey B. Bogart:*
  - *Mr. Bogart expresses a degree of dedication to our profession that bespeaks an extraordinary career.*
  - *Is great in all respects!*



**State Bar  
of Georgia**

INSTITUTE OF CONTINUING LEGAL EDUCATION

# LOCATION AND HOTEL OPTIONS

## STATE BAR OF GEORGIA HEADQUARTERS

104 Marietta Street NW • Atlanta, Georgia

For Directions Please Visit <http://www.gabar.org/>

**To make hotel room reservations, call:**

Embassy Suites phone: 1-800-Hiltons | The Glenn phone: 404-521-2250

Hilton Garden Inn phone: 404-577-2001 | The Omni phone: 404-818-4334

Home2Suites Hilton phone: 404-965-7992

**Ask for the State Bar of Georgia's negotiated corporate rate.**

### CANCELLATION POLICY

Cancellations reaching ICLE by 5:00 p.m. the day before the seminar date will receive a registration fee refund less a \$15.00 administrative fee. Otherwise, the registrant will be considered a "no show" and will not receive a registration fee refund. Program materials will be shipped after the program to every "no show." Designated substitutes may take the place of registrants unable to attend.

### SEMINAR REGISTRATION POLICY

Early registrations must be received 48 hours before the seminar. ICLE will accept on-site registrations as space allows. All attendees must check in upon arrival and are requested to wear name tags at all times during the seminar. ICLE makes every effort to have enough program materials at the seminar for all attendees. When demand is high, program materials must be shipped to some attendees.

### EARLY REGISTRATION PAYMENT OPTIONS

**Mail:** ICLE • PO Box 117210 • Atlanta, GA 30368-7210 (make check payable to ICLE)

**Online:** [iclega.org](http://iclega.org) (credit card payment only)

Duplicate registrations may result in multiple charges to your account. A \$15 administrative fee will apply to refunds required because of duplicate registrations.

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Early Registration closes 48 hours before the seminar. **Questions, Call ICLE: 678-529-6688**

## K.I.S.S. | NOVEMBER 10, 2017 | 9723

**EARLY REGISTRATION: \$160**

**ON-SITE REGISTRATION: \$210**

### On-site Registration Payment Options:

- **ICLE cannot accept cash.**
- *ICLE accepts checks (make check payable to ICLE).*
- *Debit Cards, Visa, Mastercard, and American Express are accepted.*
- *On-site registrants must pay at the time of the on-site registration.*

**EARLY REGISTRATION  
CLOSES 48 HOURS BEFORE  
THE SEMINAR.**

NAME \_\_\_\_\_ GEORGIA BAR # \_\_\_\_\_

FIRM/COMPANY \_\_\_\_\_ OFFICE PHONE \_\_\_\_\_

EMAIL \_\_\_\_\_

*(To receive seminar notification and registration confirmation by email only.)*

MAILING ADDRESS \_\_\_\_\_ ZIP + 4 \_\_\_\_\_

STREET ADDRESS \_\_\_\_\_ ZIP + 4 \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_

- I am sight impaired under the ADA and I will contact ICLE immediately to make arrangements.
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